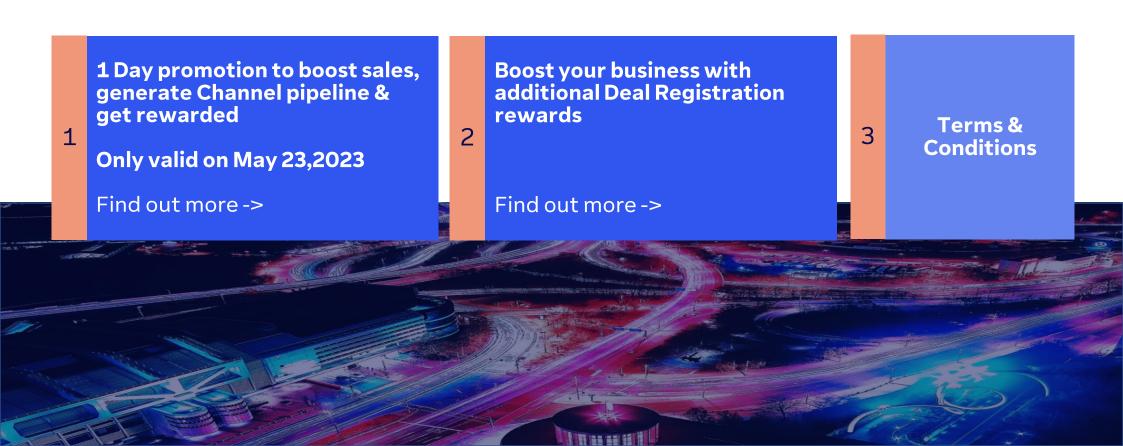


# **ScaleUP Incentive Program**

Earn & Win Rewards, May 23 – June 30, 2023

#### **For Resellers**





# ScaleUP Promotion Day

**Exclusive 1** Day promotion to boost sales, generate Channel pipeline & get rewarded.

Submit eligible Deal Registrations, receive an extra 15% Discount\* on the total amount quoted to you once the deal is closed and enter a Raffle to win:

- 1st place: a VIP ticket for F1
- 2nd 4th place: 2 VIP experience for a Manchester United match
- 5th 10th place: Signed Manchester United shirt

**Attention**: Every eligible Deal Registration receives exclusively 2 raffle tickets when the deal is submitted on the ScaleUP Promotion day!!

## **Promotion Timeframe:**

May 23, 2023

### Scope

- ✓ Net New Logo deals
- ✓ TeamViewer Tensor & Frontline deals

### Eligibility

✓ All EMEA Countries

Section

✓ All Partner levels, including Business, Premier, Champion & Distributors



<sup>\*</sup>If you are a Tier 2 Reseller and purchase from a Distributor the discount is based on your distributors quote. TeamViewer will provide a discounted price to your Distributor and encourage the Distributor to pass on the recommended discount to you, however, TeamViewer can't guarantee that you will receive the same discount rates as mentioned above. Discount only apply for license subscription for the 1st year. Hardware and Services are excluded from the campaign.



## ScaleUP Incentive

Submit eligible Deal Registrations, receive an extra **10% Discount\*** on the total amount quoted to you once the deal is closed and enter a Raffle to win:



2nd – 4th place: 2 VIP experience for a Manchester United match

5th - 10th place: Signed Manchester United shirt

Every eligible Deal Registration receives 1 raffle ticket if submitted within the Promotion timeframe.

#### **Promotion Timeframe:**

May 23 – June 30, 2023

#### Scope

- ✓ Net New Logo deals
- ✓ TeamViewer Tensor & Frontline deals

### Eligibility

- ✓ All EMEA Countries
- ✓ All Partner levels, including Business, Premier, Champion & Distributors



<sup>\*</sup>If you are a **Tier 2 Reseller** and purchase from a Distributor the discount is based on your distributors quote. TeamViewer will provide a discounted price to your Distributor and encourage the Distributor to pass on the recommended discount to you, however, TeamViewer can't guarantee that you will receive the same discount rates as mentioned above. Discount only apply for license subscription for the 1<sup>st</sup> year. Hardware and Services are excluded from the campaign.



## **Terms & Conditions**

- Applies only to new logo deals, renewals are excluded.
- ② Deals eligible must be larger than €5k
- TeamViewer reserves the right to revoke or refuse to review or approve sales claims that are based on submission of incomplete, inaccurate, false, or misleading data
- All submissions will be reviewed and validated by TeamViewer to determine if it qualifies as an eligible.
- Add Promo Code: "ScaleUP" on the purchase Order

**Note:** For further details, please refer to the <u>TeamViewer Partner Program</u> Terms & Conditions for Deal Registration.

